Grow Your Own:

Elevating BIPOC Staff via Grantwriting

Presented by:

Tiffany Dykes Emily Greenwald Johnson





Agenda

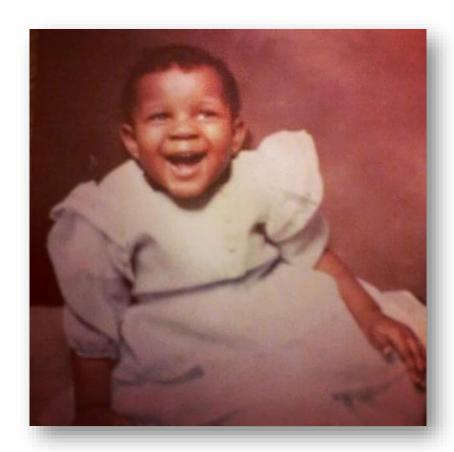
- About Us
- The Importance of Lived Experience
- A Gateway to Multiple Career
 Paths and Influence
- Reskilling and Resiliency
- Developing Your Talent



About Us

Tiffany Dykes

Principal, TM Dykes Consulting Senior Writer, Tikkun Grant Advancement









About Us

Emily Greenwald Johnson

Principal, Tikkun Grant Advancement





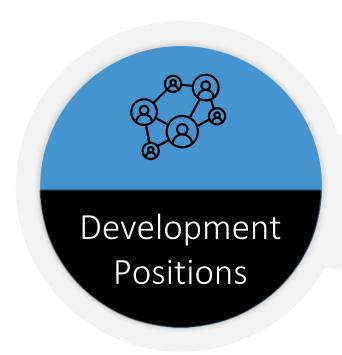


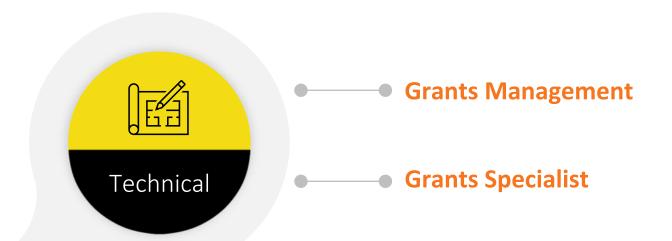


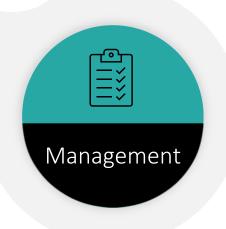


A Gateway to Multiple Career Paths and Power









Director of Development

Institutional Giving Manager





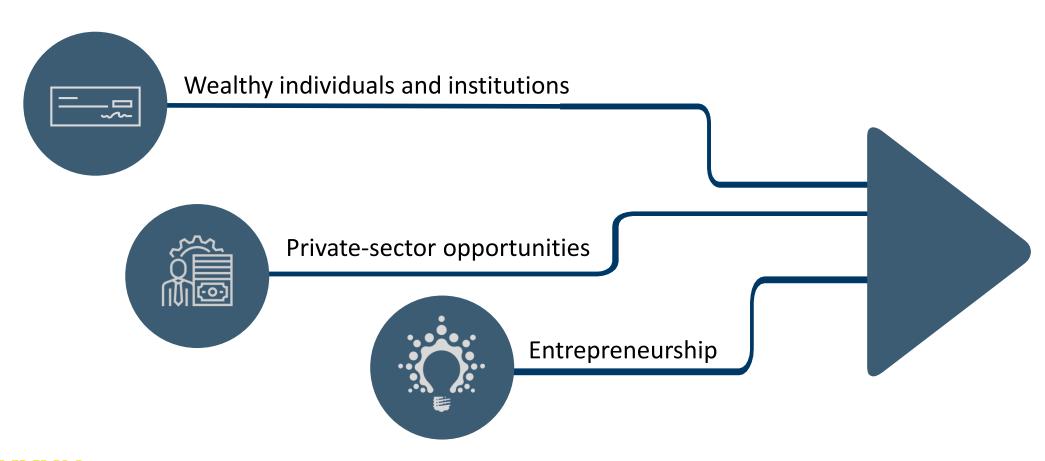








Access to Networks





Reskilling and Resiliency



A Lack of Resilience is Costly

- High turnover rate
- Competition to hire is high
- Stretched staff = less funding
- Inexperienced staff = serious errors

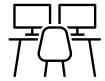




The Data



88% of employees say it is important to them to get workplace training on hard skills



Employees with internal moves are **75% more likely to stay** after 2 years (LinkedIn 2022)

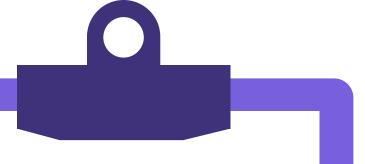


57% of Black employees define DEI as employer investment in development/advancement of employees (EY 2022)



Developing Your Talent





- Identify employees with transferrable skills

 Good foundation in writing | Project management | Basic financial acumen
- Identify employees with strengths

 Commitment to the mission | Detailed-oriented | Fast paced environment
- Identify staff coach
- Start with a relevant project
- Access outside resources

 MCN Trainings | Grants Professional Association



Resources

- 1. MCN Resources https://www.minnesotanonprofits.org/resources-tools
- 2. Grants Professional Association https://grantprofessionals.org/default.aspx#
- 3. Association of Fundraising Professionals https://afpglobal.org/
- 4. <u>Centering Community Voice Toolkit</u>
- 5. Tiffany Dykes, Principal, TM Dykes Consulting Senior Writer, Tikkun Grant Advancement tiffanydykes55411@gmail.com
- 6. Emily Greenwald Johnson, Principal, Tikkun Grant Advancement ejohnson@tkgrants.com
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