Demystifying Donor Advised Funds
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Today’s Agenda

• Brief History
• How DAFs Work
• Why Use DAFs
• Types of Providers
• DAF Critiques
• Working with DAFs
A Brief History

• 1914
• 1915
• 1931
• 1991
• 2022
How Do DAFs Work?

• Make a donation
• Receive a tax deduction
• Consider investment options
• Support causes you care about
Why Do People Use DAFs?

- Taxable Events
- More Time to Consider Donations to Nonprofits
- Streamlined Giving
- Seeking Philanthropic Support
Why Do People Use DAFs?

- Family Philanthropy in Lieu of Family Foundation
- Corporate Philanthropy in Lieu of Corporate Foundation
- Gifting Non-Cash Assets
Types of DAF Providers

- Community Foundations
- National Providers
- Religiously-Affiliated Organizations
- White-Labeled
- Single-Issue Charities
DAF Critiques

- Warehousing Money
- No Mandatory Payout Rates
- Anonymity
- Private Foundation Giving to DAFs
- Equitable Philanthropy
- Hate Groups
Working with DAF Donors

- Fundholders are Individuals, with Values and Priorities
- Most Donors Already Know What They Want to Support
- DAF Donors are Still Looking for Stewardship
- Engage as Planned Giving Opportunities
Working with DAF Providers

• Be Receptive to DAF Grants
• Check With the DAF Provider If You Have Questions
• Get to Know the Program or Community Impact Staff
• We Want To Partner, Not Compete
Summary

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Questions?
Thank you
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