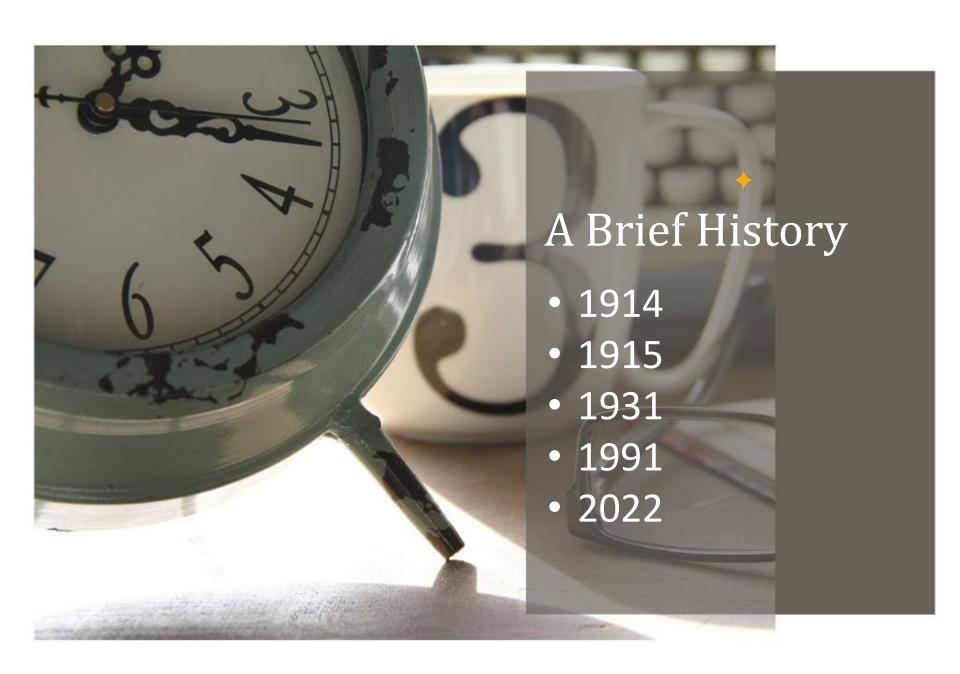


#### Today's Agenda

- Brief History
- How DAFs Work
- Why Use DAFs
- Types of Providers
- DAF Critiques
- Working with DAFs







# Why Do People Use DAFs?

- Taxable Events
- More Time to Consider Donations to Nonprofits
- Streamlined Giving
- Seeking Philanthropic Support



# Why Do People Use DAFs?

- Family Philanthropy in Lieu of Family Foundation
- Corporate Philanthropy in Lieu of Corporate Foundation
- Gifting Non-Cash Assets



#### Types of DAF Providers

- Community Foundations
- National Providers
- Religiously-Affiliated Organizations
- White-Labeled
- Single-Issue Charities



### DAF Critiques

- Warehousing Money
- No Mandatory Payout Rates
- Anonymity
- Private Foundation Giving to DAFs
- Equitable Philanthropy
- Hate Groups



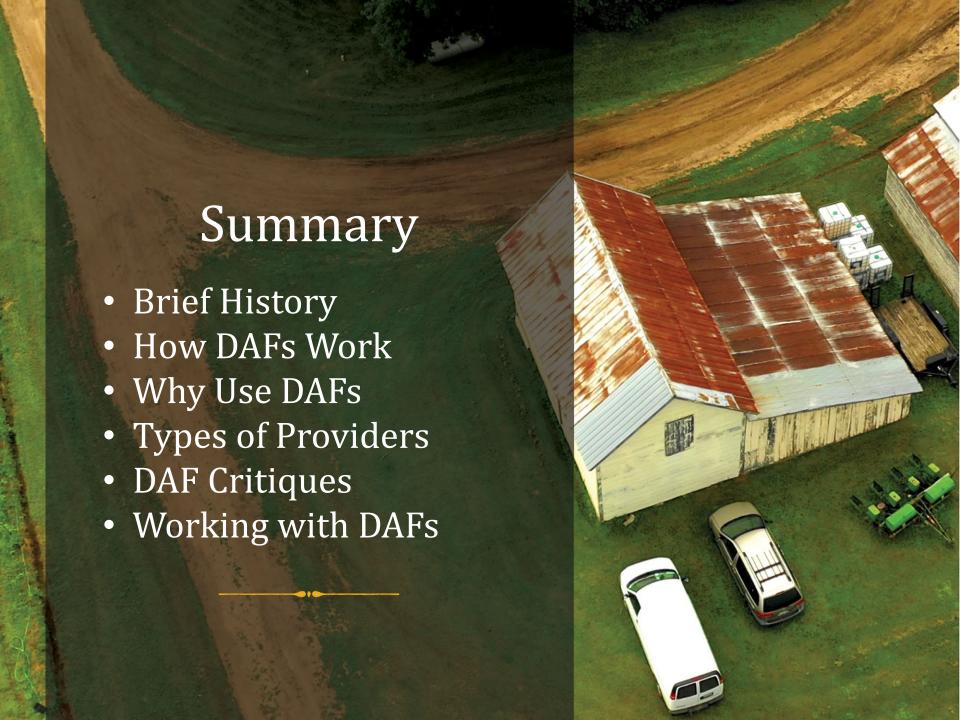
## Working with DAF Donors

- Fundholders are Individuals, with Values and Priorities
- Most Donors Already
   Know What They Want
   to Support
- DAF Donors are Still Looking for Stewardship
- Engage as Planned Giving Opportunities



### Working with DAF Providers

- Be Receptive to DAF Grants
- Check With the DAF Provider If You Have Questions
- Get to Know the Program or Community Impact Staff
- We Want To Partner, Not Compete



### Questions?

