<table>
<thead>
<tr>
<th>Grant Maturity Model Assessment</th>
<th>Our Grant Development</th>
<th>Score</th>
<th>GDMM Scores</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Most of the Time</strong></td>
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<tr>
<td><strong>Some of the Time</strong></td>
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<tr>
<td><strong>Rarely</strong></td>
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<tr>
<td><strong>Never</strong></td>
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<tr>
<td><strong>GDMM Scores</strong></td>
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</tbody>
</table>

### Reactive

- We seek grants without a grant or organization strategic plan
- Our grants are based on the organization’s need for money
- We do not have a documented grant application process
- We do not have a documented grant management process
- Technology is out of date or non-existent
- We plan to build our capacity after the grant award

**TOTAL (Multiply the Total Points by -1. Add GDMM Total)**

### Proactive

- We are exploring partnerships
- We have policies and procedures for our grant application process
- We have policies and procedures for our grant management process
- We assess our people and culture to determine our business strategies, technologies, systems, organizational structures, and processes
- Our grant person/department is separate from communications and development

**TOTAL (Multiply the Total Points by 1. Add GDMM Total)**

### Managed

- We have a grant strategic plan that is part of the organization’s strategic plan
- We have technology and systems to track data and measure progress and impact
- We have coordination among departments and cross-functional goals
- We have a resource management plan that includes human resources, technology and space that informs and supports our grant strategy
- We have defined business systems, policies and procedures, and organizational structures

**TOTAL (Multiply the Total Points by 2. Add GDMM Total)**

### Optimized

- We comprehensive data standards with shared systems and shared measurements
- The grant staff/department participates in organization changes including system design and implementation of change
- Data can be input and accessed throughout the organization
- We have metrics and regular evaluation of all systems and units of measurements with an understanding of the interdependence of our systems and outcomes

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We use data from audits and other metrics to predict outcomes for our grant applications and programs.

TOTAL (Multiply the Total Points by 3. Add GDMM Total)

### INNOVATIVE

<table>
<thead>
<tr>
<th>Item</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Our systems are automated to audit and measure activities, resources, progress and impacts</td>
<td></td>
</tr>
<tr>
<td>Data drives our decisions for programming, partnerships, resource management, business systems</td>
<td></td>
</tr>
<tr>
<td>We drive change by encouraging and introducing new ideas, methods, policies, and partnerships.</td>
<td></td>
</tr>
<tr>
<td>Our organization has the capacity to and is taking on more risk</td>
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<tr>
<td>We have developed a 3-5 year plan that is ambitious</td>
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</tbody>
</table>

TOTAL (Multiply the Total Points by 4. Add GDMM Total)

### GRANT MATURITY ASSESSMENT SCORE

(200 Possible Points)

From the Smarte Learning Institute at Smartegrants

For more information and resources: smarteinstitute.com